

PLANTERS' HEAD OPTIMISTIC

(Continued from Page 1)

F. C. Atherton, B. D. Baldwin, H. A. Baldwin, E. F. Bishop, A. W. T. Bottomley, E. K. Bull, George Chalmers, J. P. Cooke, George Davies, J. M. Dowsett, George R. Ewart, John Fassoth, H. P. Faye, David Forbes, A. Gartley, George Gibb, J. F. Hackfeld, J. F. C. Hagen, Wm. G. Hall, Charles R. Hemenway, John Hind, Albert Horner, P. C. Jones, A. F. Judd, J. H. Mackenzie, F. Meyer, John F. Moir, Alex. Morrison, J. R. Myers, W. G. Ogg, V. C. Parke, E. E. Paxton, John St. Ross, J. A. Schaefer, John A. Scott, W. O. Smith, F. M. Swanzey, E. D. Tenney, L. J. Warren, John Watt, Charles H. Wilcox, Gaylord P. Wilcox, G. V. Wilcox, E. H. Wodehouse.

After the president read his opening address the secretary presented his annual report. On motion of Mr. Smith it was voted that all reports be considered as ordered received, and printed on their presentation.

Hackfeld Leaving.
In announcing as next order of business the election of nine trustees, President Swanzey stated that Mr. Hackfeld, who had been appointed in place of Mr. Potenhauer on the latter's departure for Europe, was also going away shortly and had suggested Mr. Klamp to take his place on the board. He referred to the severe illness that had overtaken Mr. Potenhauer abroad, expressing his happiness in being able to state that he had recovered and would return in February.

Mr. Moir moved, seconded by Mr. Scott, that the present board of officers be re-elected, with the exception of Mr. Klamp instead of Mr. Hackfeld, which carried unanimously.

The president then announced that there was no further business for the morning session, the trustees would meet during recess, elect officers and arrange the program for further proceedings, reporting at the afternoon session.

Mr. Swanzey's Address.
Retiring President Swanzey's address was as follows:

This Territory has every reason to be satisfied with the results of the past season, during which a crop of 395,258 tons of sugar was harvested and marketed at remunerative prices, the average Cuban basis for 96 degrees centrifugals in New York for the period from Jan. 1 to Oct. 31 having been 4.1916c per pound. Unfortunately the exceptionally dry weather which prevailed during several months seriously affected the growing crops, especially those of unirrigated plantations, so that the 1913 crop of the islands will hardly equal that of this year, the present estimate being about 328,000 short tons.

While the estimated cane sugar crop of the world for 1912-13 is rather under than over the output of 1911-12, the beet sugar crops are enormously greater. Beet crops are estimated at between 8,400,000 tons and 8,900,000 tons for Europe and about 625,000 tons for the United States, and the cane crop expected is 8,950,000 tons; so we have a grand total of from 18 to 19½ million long tons as the world's estimated production of sugar for the coming year.

Under these circumstances it can hardly be expected that the values of the past season will be maintained unless consumption keeps pace with production or unforeseen events upset the statistics.

On the whole the labor conditions on our plantations have been reasonably good. Slight changes have taken place in the numbers of the different nationalities employed in field labor, notwithstanding which the efficiency has been well maintained.

No little effort has been put forth to render plantation life as agreeable as possible to the unskilled work people, much improvement having been effected in the character of their houses and surroundings—a work which steadily goes on, and I think it may be confidently asserted that in no sugar country in the world are the field and factory laborers so well cared for generally as in these islands.

Europeans and Plantation Work.

Notwithstanding the expenditure of considerable money in the introduction of Europeans into this country and the placing within their reach of ample opportunity to earn exceptionally good wages, considerable difficulty has been experienced in inducing them to remain at plantation work. The period of especial prosperity which is now being enjoyed on the mainland of the United States and the great demand for labor to which new enterprises there have given rise, attract this class of immigrant to our disadvantage, although when the extra cost of living on the mainland is considered, the net result is rarely to the benefit of those who leave us.

The Filipinos recently arrived have taken hold of plantation work with an apparent desire to do their best, and are generally giving satisfaction after they have accommodated themselves to their new surroundings and become accustomed to the regularity

of working hours. They appear to realize the exceptional advantages of various kinds which residence and occupation in this country afford, and are gradually acquiring habits of thrift, so that considerable sums of money are now finding their way from our island plantations to the families of these immigrants in the Philippines. The benefits derived by these people from emigration to Hawaii are obvious and the wild and totally unfounded stories of unfair treatment to which circulation had been given in the Philippines have been amply refuted.

Panama Canal to Help.

The efforts of Mr. Victor Clark and Mr. Raymond Brown to obtain emigrants from certain parts of Europe have been interfered with by the unsettled condition of affairs there and the great difficulty of securing the proper class of steamer at anything like reasonable cost. It is hoped, however, that the opening of the Panama Canal and the establishment of through lines of steamers to the Pacific will do much towards facilitating the transportation of those desirous of coming to these islands.

The goal work done by the experiment station of your association continues and will be fully dealt with in the report of the experiment station committee to be presented at this meeting.

In the entomological department the success attending the Leaf Hopper parasite, introduced by Professor Koebele and Dr. Perkins, has been duplicated by the establishment of the Tachinid as an enemy of the cane borer on our plantations where it is now busily at work, thanks to the efforts of Mr. Muir, referred to in the address of last year's president. Attention is now being directed towards a means whereby the injury done by the newly discovered *Anomala Orientalis* may be minimized.

The chemical department, presided over by Mr. Peck, deserves great credit for the excellence of the work it is accomplishing. Invaluable help has been rendered by Dr. Norris to those sugar factory managers who have availed themselves of his services in checking mechanical and chemical work; and the pathological department, under the competent direction of Dr. Lyon, is engaged on important investigations, of which some details will be laid before you.

New Cane Varieties Promising.

Many of the new varieties of canes bred at the station are now showing up on those plantations onto which they have been introduced and some of them are doing exceptionally well, thereby demonstrating the vast importance of this branch of the station's activities, in which Mr. Agee has shown such interest.

Outside the lines of its special services your association, with the technical assistance of Mr. Eckart and Mr. Noel Deerr, has assisted in the experiments connected with the process of sugar making patented by Mr. E. E. Battelle, which, through the highly appreciated consideration of the Ewa Plantation Company, have been conducted in that company's factory. It having been impossible to reach positive conclusions last season because of the late date at which it was only possible to commence the experiments, these will be continued during the coming season in the expectation of their proving of especial value to all sugar makers.

I regret greatly the absence from this meeting of Mr. C. F. Eckart, the director of your experiment station, who is now enjoying a well-earned holiday and a rest from the arduous labors in which he has been for so long a time engaged.

Fisher Visit to Produce Good.

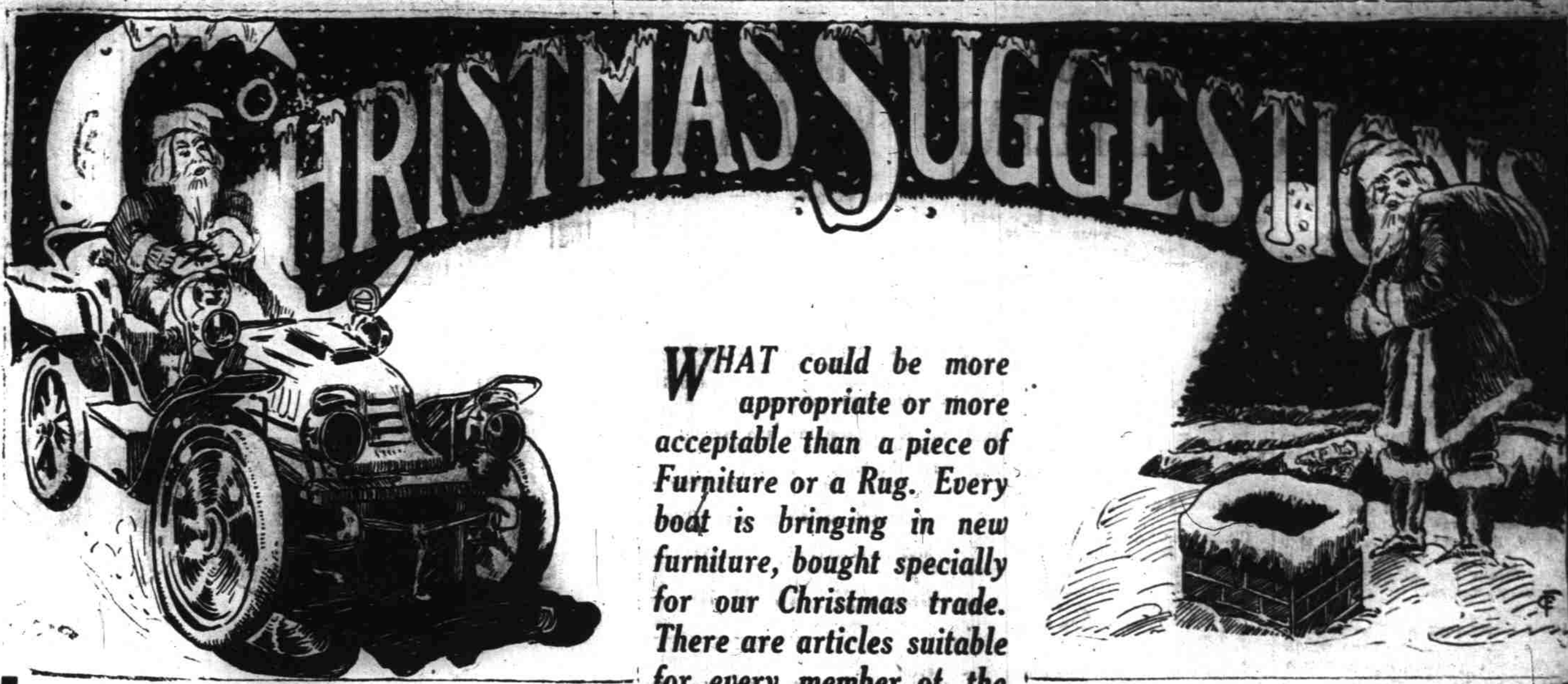
During the autumn Hawaii was favored by a visit from the Honorable W. L. Fisher, secretary of the department of the interior. The outcome of that visit, so far as our esteemed governor is concerned, cannot fail to be a source of general satisfaction.

At the sessions held by Secretary Fisher in the course of his visits to Oahu, Kauai, Hawaii and Maui, ample opportunity was afforded to all those who had grievances of any shade, to ventilate them, of which full advantage was taken. The opinions formed by Secretary Fisher regarding conditions as he viewed them, have not yet received publicity, but whatever they may be, the sentiment is widespread that the results of the investigations, conducted by him with most admirable patience and discrimination, can be productive only of what will be for the Territory's general welfare.

Attorney Ballou's Work.

Mr. Sydney Ballou continues to represent the association in Washington, where it has been possible for him to render some valuable assistance to those congressmen and others desiring reliable information concerning this Territory.

In conclusion, permit me to extend to this association, to its members, to



WHAT could be more appropriate or more acceptable than a piece of Furniture or a Rug. Every boat is bringing in new furniture, bought specially for our Christmas trade. There are articles suitable for every member of the

family or your friends. Come in and let us show you the many beautiful pieces. Articles purchased now stored for later delivery.

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all those engaged in our sugar industry, as well as to the other industrial and commercial concerns of this Territory, my sincere and hearty good wishes for success in their undertakings during 1913 equal in all respects to that with which they have been favored during the year which is now drawing to a close.

Secretary's Report.

"The last annual meeting was held at the rooms of the association, Judd Building, Honolulu, December 4, 5, 6 and 7, 1911, and the trustees elected to hold office for the ensuing year were Mr. F. A. Schaefer, Mr. F. M. Swanzey, Mr. E. D. Tenney, Mr. E. F. Bishop, Mr. J. P. Cooke, Mr. W. Potenhauer, Mr. J. M. Dowsett, Mr. A. W. T. Bottomley and Mr. W. C. Smith. During the year Mr. F. Potenhauer resigned and Mr. J. F. Hackfeld was elected in his place.

"The trustees elected the following officers: President, Mr. F. M. Swanzey; vice-president, Mr. J. P. Cooke; secretary and treasurer, Mr. W. O. Smith; assistant secretary and treasurer, Mr. L. J. Warren; auditor, Mr. G. H. Robertson.

Standing Committees.

"The standing committees appointed by the president were as follows: Labor committee—E. F. Bishop, chairman; F. Klamp, J. P. Cooke, T. H. Petrie and F. M. Swanzey. Experiment Station—Geo. F. Davies, chairman; E. E. Paxton, A. W. T. Bottomley, F. Klamp and A. Gartley. Cultivation, Fertilization and Irrigation on Irrigated Plantations—H. B. Penhallow, chairman; B. D. Baldwin, Andrew Adams, W. W. Goodale. Cultivation and Fertilization on Unirrigated Plantations—A. Lidgate, chairman; W. G. Ogg, John A. Scott, Geo. C. Watt and James Webster. Cutting, Loading and General Plantation Transportation—Jas. Gibb, chairman; John Hind, F. Weber, W. Weinheimer and John Watt. Manufacture of Sugar and Utilization of By-Products—Noel Deerr, chairman; E. Maden, James Gibb, G. H. Fairchild and John T. Moir. Manufacturing Machinery—W. J. Dyer, chairman; C. Kennedy, F. E. Baldwin, H. P. Faye and W. G. Hall. Agricultural Machinery—H. P. Penhallow, chairman; G. F. Renton, J. B. Myers, A. Morrison and J. M. Ross. Forestry—Albert Horner, chairman; E. Broadbent, James Gibb, L. Weinheimer and C. Wolters. Warehouses For and Storage of Raw Sugar—J. N. S. Williams, chairman; H. H. Renton, F. A. Alexander, E. K. Bull and A. Ahrens. Labor-Saving Devices—A. Gartley, chairman; W. G. Hall and T. C. Davies. The reports of these committees have been printed and are presented herewith.

"During the year regular meetings of the trustees have been held each alternate week besides a number of special meetings. Since the last annual meeting the following persons have been elected to membership in the association: E. E. Conant, F. C. Atherton, A. F. Judd, David Forbes, F. A. Alexander, G. Hansen, A. Lev-

is, Jr., Gaylord P. Wilcox. The only member who has died during the year was Mr. Edward Pollitz.

Labor Problems.

"Among the more important matters which have occupied the attention of the trustees during the past year have been those relating to labor, the work of the experiment station, and proposed legislation in Congress relating to the sugar tariff, besides which were the many usual matters affecting the sugar industry.

"The organization of the sugar planters of these islands was formed in March, 1882, under the name of 'The Planters' Labor and Supply Company.' For several years prior to the forming of the association the matter of taking such action was suggested and various plans were proposed, and finally under date of February 18, 1882, an invitation, signed by Castle & Cooke, Bishop & Company, H. Hackfeld & Co., C. Brewer & Co., T. H. Davies & Co., G. W. Macfarlane & Co., W. G. Irwin & Co., F. A. Schaefer & Co., and E. P. Adams, was sent to the sugar planters and those directly interested in sugar business to attend a meeting to be held at the chamber of commerce in Honolulu on Monday, March 20, about sixty of those invited assembled and formed the organization and accepted a charter of incorporation under the name of Planters' Labor and Supply Company.

Roll of Charter Members.
"It will be interesting to note that of the persons who were original members the following are still living: C. R. Bishop, F. A. Schaefer, C. C. Jones, W. G. Irwin, Z. S. Spalding, G. N. Wilcox, A. S. Wilcox, J. M. Lydgate, J. D. Spreckels, S. B. Dole, W. R. Castle, R. A. Macfie, J. H. Scoper, T. K. Clark, W. E. Rowell, A. H. Smith and W. O. Smith. There are others still living who became members early after the formation of the organization, but those above named are all who survive of the original members so far as the secretary has been able to ascertain. The association has continued ever since although in 1885 there was a reorganization, the corporation being dissolved and the name 'Hawaiian Sugar Planters' Association' adopted.

"While the organization has entered upon its thirty-first year, yet following the number of previous meetings this is the thirty-second annual meeting. The work of the Planters' Association since its inception has been along scientific, engineering and agricultural lines, and the results attained are a testimony to the advantage of intelligent cooperation. Great gain has been made in improving the crops and yield per acre as well as in improvements in the processes of manufacture. Among the notable achievements of the corps of scientists of the experiment station, under the leadership of the successive directors of the station, perhaps none stand higher than those accomplished in preventing the ravages of insect pests and plant diseases, and special mention

should be made of the work of Dr. R. C. L. Perkins, Prof. A. Koebele and Mr. F. Muir.

Many Shareholders.

"Interest in the work of the association is not confined to a few persons; not only to the more than seven thousand shareholders in the plantation corporations, but is shared by the whole population of these islands. As a result of the development and success of the sugar industry the whole country has benefited and there has been marked progress made in the educational, sanitary, religious and philanthropic institutions and work of the territory; which with the high standards of business integrity maintained have contributed in a large degree to the development of the community of these islands along 'traditional American lines.'

Miss Florence E. Wilson of New York eclipsed all fast typewriting records by writing at the rate of 115 words a minute for one hour. The best previous record was 112 words a minute.

PITCHERS NEED STEADY HEADS

Pitchers, to be successful, must keep cool and collected during every stage of a battle. The moment they get a trifle flustered or winded they are liable to grow unsteady. Often a twirler when at bat drives out a long hit, a triple or a home run. He races around the bases as fast as he can make his legs wiggle. A few moments later he is likely to be on the mound again, hurling to his opponents.

Then, if ever, he has a tendency to weaken if his rivals can get the jump on him. For his nerves are still tingling with the long sprint, and, unless he is a Marathoner, his wind isn't as fresh as it was the inning before. If he is wise and believes he is a bit wobbly he will resort to all sorts of tricks to delay the pastime until he recovers. His teammates help him out all they can. But even then he is likely to walk or hit a man or somebody may nail a base hit. Before he can recover all the good pitching which has gone before is liable to be wasted.

Some clever infielders, when they get a pitcher on first, can run him until he's all pattered out. They let him take a good lead off the bag and then trap him between the bases. By fast work in passing the ball back and forth they can chase him until the twirler is almost ready to drop in his tracks. Unless he is a mass of iron he cannot work the next round as steadily as before. Then often the latter who follows him tucks off a

couple of balls, giving the hit-and-run sign, and gets him winded before he's realized what he is doing.

TRUE PROSPERITY SPRINGS FROM SOIL

Dunn's Review, November 16: Business continues to expand, unchecked by the Balkan war with its grave European complications, and its remarkable development has furnished new proof that true national prosperity springs from the soil. The domestic and foreign demands for iron and steel products is even larger than before, with all previous records broken. Railroad purchases continue on an extensive scale notwithstanding that a decision as to the raising of railroad wages is near at hand. The move promptly the tremendous traffic of the country and at the same time are making due preparation for the requirements of the future. There are also signs of preparation for the opening of the Panama Canal. The dry goods market, in both cottons and woolsens, daily develops new activity and strength, and the retail business, though held in check somewhat by the mild weather, now shows increased volume as the holiday season approaches. The shoe trade also maintains a steady gain. Crop conditions are all that could be desired and the latest cotton estimates foreshadow an increasing yield. The movement of wheat is enormous. The week's statistics all confirm the reports from individual trades. Bank clearings this week gained 9.5 per cent over last year and 13.3 per cent over 1910, and railroad earnings in the first week of November increased 4.4 per cent. World-wide firmness in money continues, and the Imperial Bank of

Germany has advanced its discount rate from 5 to 6 per cent. Important developments occurred in foreign exchange, with a further decline in demand sterling below 4.85, yet a resumption of gold imports is considered unlikely at this juncture. Prosperity has expanded imports. The great volume of exports is maintained; a New York for the latest week the exports were \$16,543,570, being considerably larger than in the two preceding years, while imports were \$22,234,474, the gain over the two years being relatively about the same as in the case of exports.

Convincing evidence of the remarkable expansion in iron and steel was furnished by the increase of over a million tons in the unfilled orders of the leading interest last month. This was a surprisingly large gain and may be attributed in part to the steady development of new export business. Labor is now more plentiful, but the steel mills are not operating quite up to the high rate maintained in October. Crude steel production has reached the maximum asked for the small lots available. Pittsburgh car plants are booked to the limit of capacity for eight months ahead and rail contracts this week aggregate about 100,000 tons, while orders for close to 44,000 cars are pending. There has been important buying by a large Canadian car interest, which has practically closed for 50,000 tons of structural shapes, billets, plates and bars, and is in the market for an equal amount of pig iron. Heavy orders for pig iron have been placed.

The standardization of rates demanded by the engineers of fifty eastern railroads will be conceded in but this means no pronounced increases, and the Imperial Bank of

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